



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.:

Date : 27/5/2022

### Certificate

Tabulated list showing of all the functional MoU with Various institutes Industries Corporate houses This MoU sign in Academic year 2016 To 2021 Every MoU Become one activity under the purpose of academic excellence and internal quality assurance

3.5.2 Number of functional MoUs with institutions, other universities, industries, corporate houses etc. during the last five years (10)						
Sl.no	Name of the institution/ industry/ corporate house with whom MoU is signed	Area of understanding	Date and year signing MoU	Duration of Mou	Financial commitment	name of faculty/dept.in charge
1	Piktal media PVT LTD	Extension Activity of institute	20/3/2021	1 year	NO	Mr.Amit Ghotane
2	Matrix School Of management Science	Academic excellence	2/1/2021	5 years	NO	Mr.Ganesh Abhale
3	Royal Enfield Services Kings Royal Rider Narayangoan pune	External Quality Assurance for education and training	25/2/2020	5 Years	NO	Mr.Ganesh Abhale
4	Sahyadri Motors PVT LTD	External Quality Assurance for education and training	27/5/2019	5 Years	NO	Mr.Ganesh Abhale
5	Akemi Business School	Academic excellence	10/9/2018	5 Years	NO	Mr.Ganesh Abhale
6	Garve Hyundai Narayangoan pune	External Quality Assurance for education and training	14/4/2018	5 Years	NO	Mr.Ganesh Abhale



Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : directorspiom@gmail.com  
Web : www.spiom.in

*Sumit*  
**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar. Dist. - Pune

Institute : At. Dumbarwadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎ : 02132-239231 / 33, Fax : 02132-264925



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
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7	Kshitij Tech Solution Pune	External Quality Assurance for education and training	25/8/2017	5 Years	NO	Mr.Ganesh Abhale
8	Lotus Business School Pune	External Quality Assurance for education and training	20/10/2017	5 Years	NO	Mr.Ganesh Abhale
9	Ray Engineering and Services pune	External Quality Assurance for education and training	22/7/2017	5 Years	NO	Mr.Ganesh Abhale
10	Shivner Biotech PVT LTD	External Quality Assurance for education and training	25/2/2017	5 Years	NO	Mr.Ganesh Abhale
11	Kushal Agro Producer Company PVT LTD	External Quality Assurance for education and training	28/2/2017	5 Years	NO	Mr.Ganesh Abhale
12	Sai Sakshi Abhikaran Motors PVT LTD PUNE	External Quality Assurance for education and training	29/12/2016	5 Years	NO	Mr.Ganesh Abhale



*Sunil*  
**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar. Dist.-Pune

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Outward No.:

Date : 27/5/22

**Tabulated list of Activity Conducted under each MoU Along with dates of starting and Completion**

Sl.no	Name of the institution/ industry/ corporate house with whom MoU is signed	List of Activity Conducted Under MoU	Date Of Starting and completion of Activity
1	Piktal media PVT LTD	Webinar on Emerging Career in Social media marketing and Management	31/3/2021 To 31/3/2021
2	Matrix School Of management Science	Webinar on Career Opportunity's in finance	20/2/2021 To 20/2/2021
3	Royal Enfield Services Kings Royal Rider Narayangoan pune	On job tanning	24/2/2020 To 23/4/2020
4	Sahyadri Motors PVT LTD	Summer internship Project (SIP) Tanning	31/5/2019 To 30/7/2019
5	Garve Hyundai Narayangoan pune	Summer internship Project (SIP) Tanning	15/5/2018 To 14/7/2018
6	Kshitij Tech Solution Pune	Tanning and placement	25/7/2018
7	Lotus Business School Pune	Faculty Development Program(FDP)	17/2/2020 TO 17/2/2020
8	Ray Engineering and Services pune	On job tanning	28/8/2017 To 30/10/2017
9	Shivner Biotech PVT LTD	Summer internship Project (SIP) Tanning	22/4/2017 To 22/6/2017
10	Kushal Agro Producer Company PVT LTD	Summer internships Project (SIP) Tanning	28/5/2017 To 30/7/2017
11	Sai Sakshi Abhikaran Motors PVT LTD PUNE	On job training	20/5/2017 To 19/7/2017



*Sumil*  
**Director**

Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist.- Pune

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*piktale*  
Express Your Untold

Piktale Media Private Limited

## **Memorandum of Understanding**

Between

**PIKTALE MEDIA PRIVATE LIMITED, PUNE.**

And

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT, PUNE.**

This agreement is made on this 20th day of March between Piktale Media Private Limited, having its office at Pune, Maharashtra, a Company registered under the "The Company Act, 2013" with the Pune Registrar having CIN No. U72900PN2019PTC183291.

In the spirit of mutual interest in cooperation, SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT enter into this Memorandum of Understanding (MoU) to promote joint Educational, Cultural and Social collaboration and agree as follows:

### **ARTICLE 1: SCOPE OF COLLABORATION**

1.1 Areas of collaboration may be proposed by either institution and may include, but are not limited to:

#### **For Partnering Institution -**

- Internships & Placement Opportunities at PIKTALE
- Sponsorships to your Events as per the availability of Sponsorship Funds
- PIKTALE Brand Ambassadors as a part of Internship with Certifications & attractive perks





- Free Advertisement runway for next 3 to 6 months on PIKTALE Platform for promoting your Institution
- Sponsored Mega Events ( Music Nights , EDM , Stand-ups etc )
- Webinars , Guest Lectures and Workshops via Global Speakers along with Certifications to students.
- Scholarships for Entrepreneurships & Startups as a part of CSR Activity
- Co-Branding
- A verified Institution Premium account on PIKTALE (A Premium account on Piktale comes with Monthly Subscription Fees but as a gesture of long term association, will be free to the Partnering Institution )
- Special Free EDITION use of our Enterprise version named Piktale Work - Helps you to easily connect the Institution management to Students / Staffs and collaborate together ( coming soon ) ( For a limited time period )
- Skill Development Programs

#### **For PIKTALE -**

- Branding and Awareness about PIKTALE via different mediums like Creatives ( Posters , Banners , Flyers etc. ) , various Social Media Channels , emails etc. ( All the Creatives will be provided by PIKTALE )

1.2 Any specific activity developed under this MOU shall be detailed in a subsequent agreement, signed by each institution's authorized signatory, which will describe the scope of the proposed activity, intended outcomes, budget, and responsible departments or individuals.

1.3 All activities shall be subject to the approval of each institution's authorized representatives.

#### **ARTICLE 2: DURATION AND EVALUATION**

2.1 This MOU shall be in effect for a period of 1 year from the last date of signature. Either party may request termination of this agreement, in writing, Thirty (30) days prior to the proposed termination date. Any activities in progress at the time of termination shall be permitted to conclude as planned unless otherwise agreed in writing.

2.2 A joint evaluation of the MOU will be initiated by the designated representatives Three (3) months prior to the expiration date. Following the evaluation, the MOU may be renewed and resigned for an additional period as may be decided.

2.3 Amendments to this MOU may be requested, in writing, by either party and approved by the authorized signatories.



### **ARTICLE 3: NON-DISCRIMINATION**

The parties agree not to discriminate on the basis of religion, race, creed, national or ethnic origin, sex, age, handicap, political affiliation, sexual orientation, disability or status as a veteran.

### **ARTICLE 4: COMPLIANCE WITH LAW**

The parties specifically intend to comply with all applicable laws, rules and regulations as they may be amended from time to time. If any part of this Agreement is determined to violate country, state, or local laws, rules, or regulations, the parties agree to negotiate in good faith revisions to any such provisions. If the parties fail to agree within a reasonable time to revisions required to bring the entire Agreement into compliance, either party may terminate this Agreement upon thirty (30) days prior written notice to the other party.

### **ARTICLE 5: FORCE MAJEURE**

In the event Piktale is unable to complete the Program due to causes beyond its control, including, but not limited to: acts of God; war; acts of the government; fires; floods; epidemics; Lockdowns, quarantine restrictions; strikes, labor disputes or work stoppages; transportation contingency; and freight embargoes; other catastrophes or any similar occurrences beyond Piktale's reasonable control.

### **ARTICLE 6: INFORMATION PROTECTION**

The parties acknowledge that information (if any) received BY PIKTALE regarding students will be protected and agree to use such information only for the purpose for which it was disclosed and not to make it available to any third party without first obtaining a written consent.

### **ARTICLE 7: USE OF NAME**

None of the parties shall use the name, logo, likeness, trademarks, image or other intellectual property of either of the other parties for any advertising, marketing, endorsement or any other purposes without the specific prior written consent of an authorized representative of the other party as to each such use.

### **ARTICLE 8: INDEPENDENT CONTRACTORS**





Each party is separate and independent and this Agreement shall not be deemed to create a relationship of agency, employment, or partnership between or among them. Each party understands and agrees that this Agreement establishes an independent contractor relationship and that the agents or employees of each respective party are not employees or agents of any other party.

#### **ARTICLE 9: SEVERABILITY**

The provisions of this Agreement are severable, and if any provision of this Agreement is found to be invalid, void or unenforceable, the remaining provisions will remain in full force and effect.

#### **ARTICLE 10: WAIVER**

The waiver of any breach of any term of this Agreement does not waive any subsequent breach of that or another term of this Agreement.

#### **ARTICLE 11: ASSIGNMENT**

No party may assign this Agreement or any rights or obligations under this Agreement to any person or entity without the prior written consent of the other parties. Any assignment in violation of this provision is null and void.

#### **ARTICLE 12: GOVERNING LAW**

This Agreement shall be construed and enforced solely pursuant to the laws of the State of Maharashtra, India, without giving effect to the principles of conflicts of laws thereof and the parties agree that this Agreement shall be subject to the sole and exclusive jurisdiction of the state and local courts located in Pune, Maharashtra, India. The Parties agree that the foregoing governing law, jurisdiction and forum selections have been concluded as a result of arms-length negotiations and are not overly onerous or burdensome to either Party. Notwithstanding the foregoing, any court with competent jurisdiction may enforce the judgment and ruling of the state and local courts located in the State of Maharashtra, India.

#### **ARTICLE 13: ENTIRE AGREEMENT**

This Agreement constitutes the entire agreement and understanding between the parties as to the subject matter hereof and supersedes all prior discussions, agreements and undertakings of every kind and nature between them, whether written or oral, with respect to such subject matter. This Agreement may subsequently be modified only by a written document executed by both parties.



## ARTICLE 14: NOTICES

Any consent, waiver, notice, demand, request or other instrument required or permitted to be given under this Agreement or any related agreements shall be in writing and shall be delivered by hand or sent prepaid post or facsimile transmission, or sent, postage prepaid, by registered, certified or express mail or reputable overnight courier service and shall be deemed given when so delivered.

For PIKTALE MEDIA PRIVATE LIMITED

*Ashutosh Roy Chowdhury*

Ashutosh Roy Chowdhury  
Director

DATE: 20-03-2021

For SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT

*Swati*

**Director**

Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar. Dist.- Pune

DATE: 20-03-2021

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Info@piktale.com | +91 8318330327 | www.piktale.com  
Piktale Media Private Limited , Pune, Maharashtra



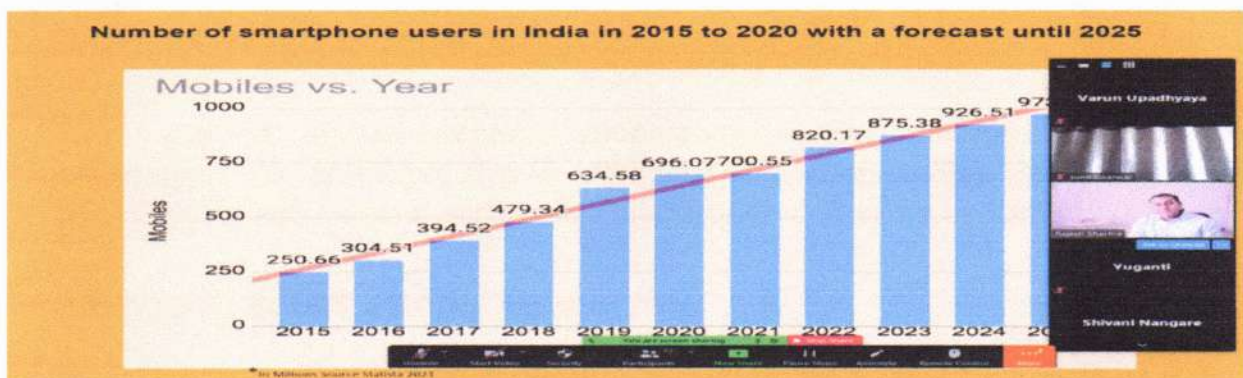
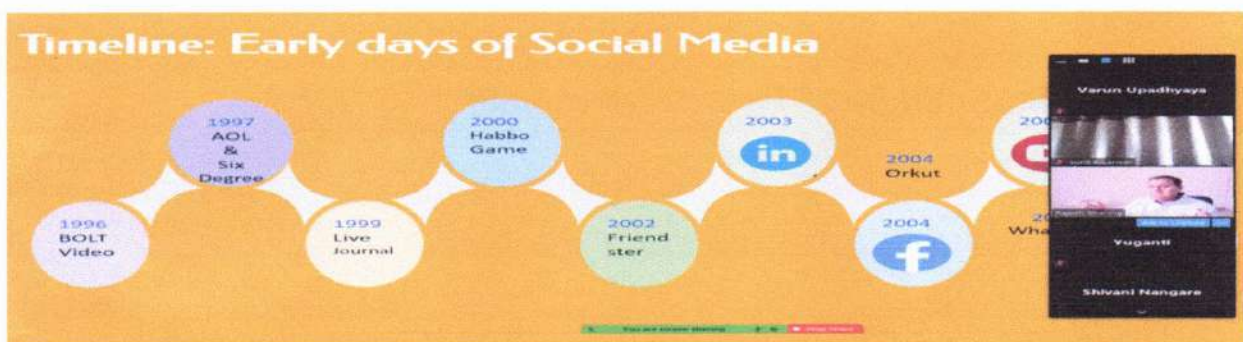


**SGMSPM's**  
**SHARADCHANDRA PAWAR INSTITUTE OF**  
**MANAGEMENT OTUR,**  
**PUNE - 412409**

Approved by AICTE, Recognized by DTE (Govt. of Maharashtra),  
 Affiliated to Savitribai Phule Pune University

**3.5.1 Collaboration activity With Piktel Media PVT LTD and Sharadchandra Pawar Institute of Management organizing webinar on Emerging Career in social media marketing and management**

**Glimpses of the event**



*(Signature)*

**IQAC Co Ordinator**  
**Sharadchandra Pawar**  
**Institute of Management**  
 At-Dumbarwadi, Post-Khamu,  
 Tal-Junnar, Dist-Pune 410504



*(Signature)*  
**Director**

**Sharadchandra Pawar Institute of Management**  
**Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune**



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPPIOM/20-21/24*

Date : *30/12/2020*

To,

**Director,**

Matrix School of Management Studies.

Survey No, 9/1/5 & 9/1 4 Off,

Westerly Bypass Road, next to Sinhgad Science College,

WadgaonBudruk, Ambegaon BK,

Pune, Maharashtra 411041

Matrix School of Management Studies, Pune

**Subject: Formation of MOU for Academic Excellence**

Sir/Madam,

Greetings from Sharadchandra Pawar Institute of Management!

We are glad to receive your request to sign Memorandum of Understanding between Sharadchandra Pawar Institute of Management Otur and Matrix School of Management Studies, Pune. We wish to accept and sign the Memorandum of Understanding which will be beneficial for both the Institutions. Common goals and academic excellence can be achieved through this platform.

Thanking you

Yours Truly,

*Sunil*

**Dr. Sunil Losarwar**

**Director**



**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

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**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPiOm/20-21/36*

Date: *21/4/2021*

**MEMORANDUM OF UNDERSTANDING**  
**BETWEEN**  
**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT**  
**AND**  
**MATRIX SCHOOL OF MANAGEMENT STUDIES (MSMS), PUNE**

**Made on Date- ("2/1/2021")**

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

**BETWEEN**  
**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT**  
**AND**  
**MATRIX SCHOOL OF MANAGEMENT STUDIES (MSMS), PUNE**

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT (SPIOM) OTUR  
and MATRIX SCHOOL OF MANAGEMENT STUDIES (MSMS), PUNE

Shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."



Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : [directorspiom@gmail.com](mailto:directorspiom@gmail.com)  
Web : [www.spiom.in](http://www.spiom.in)

Institute : At. Dumburwadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎: 02132-239231 / 33, Fax : 02132-264925

- E.g. -Student exchange programs, organizing joint academic programs,organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.
- B. Both the partiesundertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.  
E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.
- C. Both the partiesundertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.  
E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/ fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.
- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.
- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU.The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

### **ARTICLE III: Understanding of the Parties**

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.





## RECITALS

*WHEREAS*, the Parties agree and understand that cordial relations exists between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT (SPIOM) OTUR ANDMATRIX SCHOOL OF MANAGEMENT STUDIES (MSMS), PUNE

- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and
- *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
- *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.

*NOW, THEREFORE*, the Parties enter into thisMemorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

## UNDERSTANDING OF THE PARTIES

In contemplation of establishment of collaborative Programs, the parties agree as follows:

### Article I: Objectives

- A. To contribute further understanding between both institutes SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT (SPIOM) OTUR **and** MATRIX SCHOOL OF MANAGEMENT STUDIES (MSMS), PUNEin particular, through mutual cooperation programs.
- B. To promote collaboration between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT (SPIOM) OTURand MATRIX SCHOOL OF MANAGEMENT STUDIES (MSMS), PUNEin terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT (SPIOM) OTURand MATRIX SCHOOL OF MANAGEMENT STUDIES (MSMS), PUNE.

### Article II: Roles and Responsibilities of the Parties

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.



- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.
- D. The terms with respect to intellectual property, inventions and innovations (including trademark, service mark, copyright, patents, know-how and designs) will be negotiated on project-by-project basis in the specific project agreement and program of cooperation.
- E. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- F. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

**SIGNED IN DUPLICATE**

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

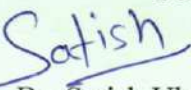
BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

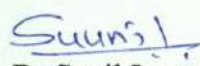
On behalf of

On behalf of

**Matrix School of Management Studies,  
Pune**

**Sharadchandra Pawar Institute Of  
management Otur**

  
Name : Dr. Satish Ubale  
Title : Director  
Date : 2 / 1 / 2021

  
Name : Dr. Sunil Losarwar  
Title : Director  
Date : 2/1 /2021

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune







Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
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**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPPIOM/20-21/54*

Date : *18/2/2021*

17/02/2021

To,

**Dr. Harshali Gomase**

**Assistant Professor**

**Sharadchandra Pawar Institute of Management,  
Dumbarwadi, Otur, Pune-412409**

**Sub: Invitation to be a resource person for webinar on Career Opportunities in Finance.**

Respected Madam,

We would like to invite you as a speaker for webinar on "Career Opportunities in Finance" for MBA finance specialisation students on 20/2/2021 of our institute. Your knowledge in the field of finance is huge and will definitely help the students. We request you to accept our invitation.

Thanking You.

With warm Regards,

*Sunil*  
**Director**

Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune



*Received*  
*Munshi*



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPiom/2020/29*

Date : *23/2/2020*

To,  
The Manager,  
Royal Enfield Service  
Kings Royal Riders Narayangoan  
Gate No 354, Narayangaon  
Pune, Maharashtra 410504

**Subject: Formation of MOU for Academic Excellence**

Sir/Madam,

Greetings from Sharadchandra Pawar Institute of Management Otur!

We are glad requested to you sign Memorandum of Understanding between Sharadchandra Pawar Institute of Management Otur and Kings Royal Riders Narayangoan. We wish to accept and sign the Memorandum of Understanding which will be beneficial for both the Organisation.

Common goals and academic excellence can be achieved through this platform.

Thanking you

Yours Truly,

  
**Prof. Shivaji Chand**  
Director



Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

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**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *spiom/2020/31*

Date : *25/2/2020*

**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**ROYAL ENFIELD SERVICES KINGS ROYAL RIDERS NARAYANGOAN**

**Made on Date- ("25/2/2020")**

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

**Between**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**ROYAL ENFIELD SERVICES KINGS ROYAL RIDERS NARAYANGOAN**

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and ROYAL ENFIELD SERVICES KINGS ROYAL RIDERS NARAYANGOAN shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

**RECITALS**

*WHEREAS*, the Parties agree and understand that cordial relations exists between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMNT OTUR AND ROYAL ENFIELD SERVICES KINGS ROYAL RIDERS NARAYANGOAN.



Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : [directorspiom@gmail.com](mailto:directorspiom@gmail.com)  
Web : [www.spiom.in](http://www.spiom.in)

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- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and
  - *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
  - *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.
- NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

## **UNDERSTANDING OF THE PARTIES**

In contemplation of establishment of collaborative Programs, the parties agree as follows:

### **Article I: Objectives**

- A. To contribute further understanding between both institutes SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and ROYAL ENFIELD KINGS ROYAL RIDERS NARAYANGOAN in particular, through mutual cooperation programs.
- B. To promote collaboration between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and ROYAL ENFIELD KINGS ROYAL RIDERS NARAYANGOAN in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and ROYAL ENFIELD KINGS ROYAL RIDERS NARAYANGOAN.

### **Article II: Roles and Responsibilities of the Parties**

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.
- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.





E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.

- C. Both the parties undertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.

E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.

- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.
- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU. The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

### **ARTICLE III: Understanding of the Parties**

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.



- D. The terms with respect to intellectual property, inventions and innovations (including trademark, service mark, copyright, patents, know-how and designs) will be negotiated on project-by-project basis in the specific project agreement and program of cooperation.
- E. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- F. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

**SIGNED IN DUPLICATE**

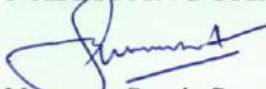
This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

On behalf of

On behalf of

**ROYAL ENFIELD SERVICES  
KINGS ROYAL RIDERS  
NARAYANGOAN**



Name : Samir Sonawane  
Title : Manager  
Date : 25/02/2020

**SHARADCHANDRA PAWAR  
INSTITUTE OF MANAGEMENT  
OTUR**



Name : Prof.S.K.Chand  
Title : Director  
Date : 25/02/2020

**Director**

Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune







Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SP70M/19-20/36*

Date : *24-2-2020*

To,  
The Manager,  
Royal Enfield Service  
Kings Royal Riders Narayangoan  
Gate No 354, Narayangaon  
Pune, Maharashtra 410504

SUBJECT: ON JOB TRAINING

Respected sir,

We wish to inform you the following Students we send to your organisation to complete on job training on marketing and finance department we requested to you please cooperated with this students.

1. More Nikhil Shantaram
2. Alhat Neha Arun
3. Jayashree Vitthal Belhekar
4. Kale Ashwini dilip

I hope these students will work honestly in your company.

Thanking You.

With warm Regards,

Mr.S.k.Chand

Director  
**Director**

Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar. Dist.- Pune



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SP/PIOM/2019/25*

Date: *27/5/2019*

To,  
The Manager,  
Sahyadri Motors PVT LTD  
Govind Plaza Pune Nashik Highway  
Narayangaon Pune, Maharashtra 410504

**Subject: Formation of MOU for Academic Excellence**

Sir/Madam,

Greetings from Sharadchandra Pawar Institute of Management Otur!

We are glad requested to you sign Memorandum of Understanding between Sharadchandra Pawar Institute of Management Otur and Sahyadri Motors PVT LTD We wish to accept and sign the Memorandum of Understanding which will be beneficial for both the Organisation.

Common goals and academic excellence can be achieved through this platform.

Thanking you

Yours Truly,

**Prof. Shivaji Chand**  
Director

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist.- Pune







Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SP.Iom/2019/27*

Date :

**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**SAHYADRI MOTORS PVT LTD NARAYANGOAN**

**Made on Date- ("30/5/2019")**

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

**Between**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**SAHYADRI MOTORS PVT LTD NARAYANGOAN**

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SAHYADRI MOTORS PVT LTD NARAYANGOAN shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

**RECITALS**

*WHEREAS*, the Parties agree and understand that cordial relations exists between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR AND SAHYADRI MOTORS PVT LTD NARAYANGOAN.



- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and
- *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
- *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.

*NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

### **UNDERSTANDING OF THE PARTIES**

In contemplation of establishment of collaborative Programs, the parties agree as follows:

#### **Article I: Objectives**

- A. To contribute further understanding between both institutes SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SAHYADRI MOTORS PVT LTD NARAYANGOAN in particular, through mutual cooperation programs.
- B. To promote collaboration between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SAHYADRI MOTORS PVT LTD NARAYANGOAN in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SAHYADRI MOTORS PVT LTD NARAYANGOAN.

#### **Article II: Roles and Responsibilities of the Parties**

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.





- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.  
E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.
- C. Both the parties undertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.  
E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/ fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.
- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.
- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU. The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

### **ARTICLE III: Understanding of the Parties**

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other





party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.

- D. The terms with respect to intellectual property, inventions and innovations (including trademark, service mark, copyright, patents, know-how and designs) will be negotiated on project-by-project basis in the specific project agreement and program of cooperation.
- E. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- F. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.


### SIGNED IN DUPLICATE

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

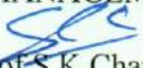
On behalf of

SAHYADRI MOTORS PVT LTD  
NARAYANGOAN

  
Name : Vishwas Mankar  
Title : Manager  
Date : 25/02/2020

On behalf of

SHARADCHANDRA PAWAR  
INSTITUTE OF MANAGEMENT OTUR

  
Name : Prof. S.K. Chand  
Title : Director  
Date : 25/02/2020

Director

Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune







Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPiom/13-19/123*

Date :  
31/5/2019

To,

The Manager

Sahyadri Motors PVT.LTD

Govind plaza pune nashik Highway

Narayangoan Pune

Sub: Regarding Summer Internship Programme

SUBJECT: SUMMER TRAINING PROJECT FOR MBA STUDENTS

Dear Sir,

I am delighted to avail this opportunity to approach you in connection with the Summer Training Project for our student of MBA, from Shri Gajanan Maharaj Shikshan Prasarak Mandal's, Sharadchandra Pawar Institute of Management, Otur. This course is affiliated to SAVITRIBAI PHULE PUNE UNIVERSITY & Approved by AICTE, New Delhi.

I am sure you would appreciate the significance of practical training at enterprise level to MBA students. In view of this fact, we intent to arrange summer training project for our students in the Business and Industrial establishments for an interlude of six weeks between the months of 1<sup>st</sup> June 2019 to 30<sup>th</sup> July 2019.

The students after undergoing practical training will have to submit a project training report on the basis of his/her practical training which will be evaluated for their examination purpose. It is desired that the students take this summer training very earnestly under your guidance which will enable them to an Industrial revelation.

May I therefore request you to extent your co-operation by accommodating our student into your renowned organization. I will be grateful for your interest and sincere hope that you would provide summer training project to our student under your ideal Management.

A line in reply communicating your acceptance will be highly appreciated.

Thanking you, with regards.

*Accepted*  
*V. Kumar*



*See*  
Yours Faithfully,

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist.-Pune

Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : [directorspiom@gmail.com](mailto:directorspiom@gmail.com)  
Web : [www.spiom.in](http://www.spiom.in)

Institute : At. Dumbarwadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎: 02132-239231 / 33, Fax : 02132-264925



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPIOM/18-19/124*

Date : *1-6-2019*

To,

The Manager

Sahyadri Motors PVT.LTD

Govind Plaza Pune Nashik Highway

Narayangoan Pune

SUBJECT: SUMMER TRAINING PROJECT FOR MBA STUDENTS

Respected sir,

We wish to inform you the following Students we send to your organisation to completed summer internship project on marketing and finance department we requested to you please cooperated with this students

1. Bhor Priyanka Ashok
2. Dere Ishwar Arun
3. Gorde Vivek Bhikaji
4. Momin Salman Munna
5. Pradip Shivilal Rathod

I hope these students will work honestly in your company.

Thanking You.

With warm Regards,

Mr.S.k.Chand

Director

**Director**

Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist.- Pune





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPPIOM/18-19/25*

Date : *5/9/2018*

To,  
The Director  
Akemi Business School,  
Akemi Knowledge City,  
Sr. No. 30/3/1, 30/4/A, 30/4/B Akemi Road,

**Subject: Formation of MOU.**

Sir/Madam,

Greetings from Sharadchandra Pawar Institute of Management Otur!

We are glad to receive your request to sign Memorandum of Understanding between Sharadchandra Pawar Institute Of Management Otur and Akemi Business School. We wish to accept and sign the Memorandum of Understanding which will be beneficial for both the Institutions.

Common goals and academic excellence can be achieved through this platform.

Thanking you

Yours Truly,

  
**Prof. S.K. CHAND**  
Director

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist - Pune





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPIM/18-19/28*

Date : *10/9/2018*

**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**AKEMI BUSINESS SCHOOL PUNE**

**Made on Date- 10/09/2018")**

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

**Between**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**AKEMI BUSINESS SCHOOL PUNE**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR** and **AKEMI BUSINESS SCHOOL PUNE** shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

**RECITALS**

*WHEREAS*, the Parties agree and understand that cordial relations exists between **SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR** AND **AKEMI BUSINESS SCHOOL PUNE**



Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : [directorspiom@gmail.com](mailto:directorspiom@gmail.com)  
Web : [www.spiom.in](http://www.spiom.in)

Institute : At. Dumburwadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎: 02132-239231 / 33, Fax : 02132-264925



- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and
- *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
- *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.

*NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

### **UNDERSTANDING OF THE PARTIES**

In contemplation of establishment of collaborative Programs, the parties agree as follows:

#### **Article I: Objectives**

- A. To contribute further understanding between both institutes SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and AKEMI BUSINESS SCHOOL in particular, through mutual cooperation programs.
- B. To promote collaboration between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and AKEMI BUSINESS SCHOOL in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students participation from both institutions through a student exchange programs between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and AKEMI BUSINESS SCHOOL PUNE.

#### **Article II: Roles and Responsibilities of the Parties**

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.





- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.  
E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.
- C. Both the parties undertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.  
E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/ fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.
- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.
- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU. The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

### **ARTICLE III: Understanding of the Parties**

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.





- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
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- E. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- F. This MOU shall remain effective for **FIVEYEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

**SIGNED IN DUPLICATE**

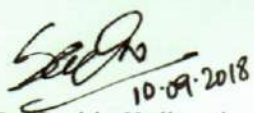
This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

On behalf of


On behalf of

**AKEMI BUSINESS SCHOOL, Pune**

  
Name : Dr. Sachin Kulkarni  
Title : Director  
Date : 10 / 09 / 2018

**Director**  
**Akemi Business School**  
**1arunji Pune - 411057**

**SHARADCHANDRA PAWAR INSTITUTE  
OF MANAGEMENT Otur**

  
Name : Prof. Shivaji Chand  
Title : Director  
Date : 10/09 /2018

**Director**  
**Sharadchandra Pawar Institute of Management**  
**Otur (Dumbarwadi), Tal. Junnar, Dist.- Pune**





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPPIOM/17+18/46*

Date: *12/4/2018*

To,  
The Manager,  
Garve Hyundai Narayangoan  
Pune - Nashik Hwy, opp. IDBI Bank,  
Warulwadi, Narayangaon,  
Maharashtra 410504

**Subject: Formation of MOU for Academic Excellence**

Sir/Madam,

Greetings from Sharadchandra Pawar Institute of Management Otur!

We are glad requested to you sign Memorandum of Understanding between Sharadchandra Pawar Institute of Management Otur and Garve Hyundai Narayangoan We wish to accept and sign the Memorandum of Understanding which will be beneficial for both the Organisation.

Common goals and academic excellence can be achieved through this platform.

Thanking you

Yours Truly,

**Prof. Shivaji Chand**  
Director

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist.- Pune







Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPIM/17-18/42*

Date: *14/4/2018*

**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**GARVE HYUNDAI PVT LTD NARAYANGOAN**

**Made on Date- ("14/4/2018")**

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

**Between**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**GARVE HYUNDAI PVT LTD NARAYANGOAN**

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and **GARVE HYUNDAI PVT LTD NARAYANGOAN** shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

**RECITALS**

*WHEREAS*, the Parties agree and understand that cordial relations exists between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR AND **GARVE HYUNDAI PVT LTD NARAYANGOAN**.



Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : [directorspiom@gmail.com](mailto:directorspiom@gmail.com)  
Web : [www.spiom.in](http://www.spiom.in)

Institute : At. Dumbarwadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎: 02132-239231 / 33, Fax : 02132-264925

and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.

- C. Both the parties undertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.

E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.

- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.

- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU. The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

### **ARTICLE III: Understanding of the Parties**

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.





- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and
  - *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
  - *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.
- NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

## UNDERSTANDING OF THE PARTIES

In contemplation of establishment of collaborative Programs, the parties agree as follows:

### Article I: Objectives

- A. To contribute further understanding between both institutes SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and GARVE HYUNDAI PVT LTD NARAYANGOAN in particular, through mutual cooperation programs.
- B. To promote collaboration between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and GARVE HYUNDAI PVT LTD NARAYANGOAN in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and GARVE HYUNDAI PVT LTD NARAYANGOAN.

### Article II: Roles and Responsibilities of the Parties

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.
- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.  
E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss



- D. The terms with respect to intellectual property, inventions and innovations (including trademark, service mark, copyright, patents, know-how and designs) will be negotiated on project-by-project basis in the specific project agreement and program of cooperation.
- E. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- F. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

**SIGNED IN DUPLICATE**

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

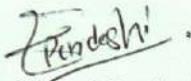
BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.


On behalf of

On behalf of

**GARVE HYUNDAI PVT LTD  
NARAYANGOAN**

**SHARADCHANDRA PAWAR  
INSTITUTE OF MANAGEMENT  
OTUR**

  
Name : Eknath Pardeshi  
Title : Manager  
Date : 14/04/2018

  
Name : Prof. S.K. Chand  
Title : Director  
Date : 14/04/2018

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune







Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPPIOM/17-18/132*

Date: *15/5/2018*

To,  
The Manager  
Garve Hundai  
Pune-Nashik Highway  
Narayangoan Pune

Sub: Regarding Summer Internship Programme

SUBJECT: SUMMER TRAINING PROJECT FOR MBA STUDENTS

Dear Sir,

I am delighted to avail this opportunity to approach you in connection with the Summer Training Project for our student of MBA, from ShriGajananMaharajShikshanPrasarakMandal's, SharadchandraPawar Institute of Management, Otur. This course is affiliated to SAVITRIBAI PHULE PUNE UNIVERSITY & Approved by AICTE, New Delhi.

I am sure you would appreciate the significance of practical training at enterprise level to MBA students. In view of this fact, we intent to arrange summer training project for our students in the Business and Industrial establishments for an interlude of six weeks between the months of 1<sup>st</sup> June 2019 to 30<sup>th</sup> July 2019.

The students after undergoing practical training will have to submit a project training report on the basis of his/her practical training which will be evaluated for their examination purpose. It is desired that the students take this summer training very earnestly under your guidance which will enable them to an Industrial revelation.

May I therefore request you to extent your co-operation by accommodating our student into your renowned organization. I will be grateful for your interest and sincere hope that you would provide summer training project to our student under your ideal Management.

A line in reply communicating your acceptance will be highly appreciated.

Thanking you, with regards.

*Accepted*  
*[Signature]*



Yours Faithfully,

*[Signature]*

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: SPiom/17-18/139

Date: 16-5-2018

To,  
The Manager,  
Garve Hyundai Narayangoan  
Pune - Nashik Hwy, opp. IDBI Bank,  
Warulwadi, Narayangaon,  
Maharashtra 410504

SUBJECT: SUMMER TRAINING PROJECT FOR MBA STUDENTS

Respected sir,

We wish to inform you the following Students we send to your organisation to completed summer internship project on marketing and finance department we requested to you please cooperated with this students

1. Thange kiran Bhausahab
2. Wayal Rohidas Vinayak
3. Mule Ashish Maruti
4. Bhamare Harshad Sudhakar
5. Darekar Manohar Chimaji

I hope these students will work honestly in your company.

Thanking You.

With warm Regards,

Mr.S.k.Chand

Director

Director  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar. Dist.- Pune



## **MEMORANDUM OF UNDERSTANDING**

### **BETWEEN**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT, OTUR, PUNE**

### **AND**

**KSHITIJ TECH SOLUTIONS, PUNE**

-----  
This Memorandum of Undertaking (MOU) is signed on 25 /08/ 2017 between Sharadchandra Pawar Institute Of Management(SPIOM), Otur, Pune, a Premiere Institute of Management under Savitribai Phule Pune University and Kshitij Tech Solutions a Leading Automation Company.

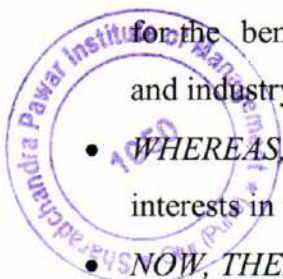
- SPIOM is having its education campus at Otur, Pune-412409 and Signatory Authority is Prof. S.K.Chand , Director of the Institute.
- Kshitij Tech Solutions is having its Regional Office at Pune, Maharashtra, Signatory Authority, Mrs.Shweta Kanherkar (Proprietor) of the company.

Kshitij Tech Solutions, Pune and Sharadchandra Pawar Institute Of Management (SPIOM) shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

### **RECITALS**

*WHEREAS*, the Parties agree and understand that cordial relations exists between Kshitij Tech Solutions, Pune and Sharadchandra Pawar Institute Of Management (SPIOM), Pune.

- *WHEREAS*, the Parties have discussed mutual goals regarding academics, research, industry opportunities and training for their students, faculty and employees of SPIOM and Kshitij Tech Solutions respectively.
- *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students, faculty members and employees of their respective education and industry sector
- *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.
- *NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in



- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.
- D. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- E. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

**SIGNED IN DUPLICATE**

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

On behalf of

Sharadchandra Pawar Institute Of  
Management (SPIOM), Otur, Pune



*SCR*

Name: Prof S.K. Chand  
Designation: Director  
Sharadchandra Pawar Institute of Management  
Otur (Dhule), Tal. - Jalgaon, Dist. - Pune

On behalf of

Kshitij Tech Solutions, Pune



*Shubh*

Name : Mrs. Shweta Kanherkar  
Designation : Proprietor  
Date : 25 /08/ 2017



order to memorialize fundamental concepts regarding the Collaborations.

## **UNDERSTANDING OF THE PARTIES**

In contemplation of establishment of collaborative Programs, the parties agree as follows:

### **Article I: Objectives**

- A. To contribute further understanding between both parties Kshitij Tech Solutions, Pune and Sharadchandra Pawar Institute Of Management (SPIOM), Pune in particular, through mutual cooperation programs.
- B. To promote collaboration between Kshitij Tech Solutions, Pune and Sharadchandra Pawar Institute Of Management (SPIOM), Pune in terms of academic programs, training, internships, research consultancy and faculty development and management development programmes.
- C. To strengthen industry academia innovative practices between Kshitij Tech Solutions, Pune and Sharadchandra Pawar Institute Of Management (SPIOM), Pune

### **Article II: Roles and Responsibilities of the Parties**

#### **1. Responsibilities of the Kshitij Tech Solutions**

To provide Opportunities in following areas;

- a) Student's summer & winter internship projects.
- b) Organize short term on job training for students by providing industry practical exposure to students through the short term training activity.
- c) Sharing of industry expert knowledge to students through participation in various guest lectures and seminars.
- d) Conduct various CSR activities for community benefits.
- e) Provide assistance for conduct of study visits, Industry visits etc.

#### **b) Responsibilities of SPIOM:**

SPIOM shall:

- a. Provide the following minimum infrastructural facilities for smooth conduct of various activities under MOU.
- b. Provide list of students interested for internship, placements.
- c. Shall ensure through proper co-ordination and consultation for smooth conduct of CSR activities sessions.
- d. Participate in CSR activities of Kshitij Tech Solutions through SPIOM's "Social Responsibility Cell".

### **ARTICLE III: Understanding of the Parties**



**Kshitij Tech Solutions**

A-1B, Pankaj Avenue, Bhosalenagar, Hadapsar, Pune- 411028.

GSTIN/UIN: 27ASVPK9058K1ZQ

State Name : Maharashtra, Code : 27 Contact: +91-9970073666

E-Mail : kshitijtechsolutions@gmail.com



July 15th, 2018

To,

**Miss. Ghogare Prachi Manohar**

Varali Aali, Near Bus Stand,

A/p - Tal:Junnar, Dist-Pune.

**Sub: Offer letter**

**Dear Prachi Ghogare,**

We are pleased to offer you the full-time position of Software Engineer at Kshitij Tech Solutions with a start date of July 15th, 2018, It is in our opinion that your abilities and experience will be the perfect fit for our company.

In this role, you will be responsible for software design, software development, testing, execution of project life cycle, bug reporting etc.

Your monthly gross salary will be 18,000 inclusive of all allowances which may be inforced from time to time.

You are advised to submit one set of all educational testimonials, work experience letters, PAN Card, Adhar Card along with original for verification.

By signing and returning this letter you will confirm your acceptance of the offer. This letter is valid for 15 days from the date of issue.

We look forward to having you on our team! If you have any questions, please feel free to reach out at your earliest convenience.

Sincerely,





**Kshitij Tech Solutions**

A-1B, Pankaj Avenue, Bhosalenagar, Hadapsar, Pune- 411028.

GSTIN/UIN: 27ASVPK9058K1ZQ

State Name : Maharashtra, Code : 27 Contact: +91-9970073666

E-Mail : kshitijtechsolutions@gmail.com



July 15th, 2018

To,

**Mr Ugale Pramod Ravaji**

A/p - Ozar, Tal-Junnar, Dist Pune.

**Sub: Offer letter**

**Dear Pramod Ugale,**

We are pleased to offer you the full-time position of Software Engineer at Kshitij Tech Solutions with a start date of July 15th, 2018; it is in our opinion that your abilities and experience will be the perfect fit for our company.

In this role, you will be responsible for software design, software development, testing, execution of project life cycle, bug reporting etc.

Your monthly gross salary will be 18,000 inclusive of all allowances which may be in forced from time to time.

You are advised to submit one set of all educational testimonials, work experience letters, PAN Card, Adhar Card along with original for verification.

By signing and returning this letter you will confirm your acceptance of the offer. This letter is valid for 15 days from the date of issue.

We look forward to having you on our team! If you have any questions, please feel free to reach out at your earliest convenience.

Sincerely,





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPION/17-18/33*

Date : *20/10/2017*

**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**LOTUS BUSINESS SCHOOL PUNE**

**Made on Date- ("20/10/2017")**

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

**Between**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

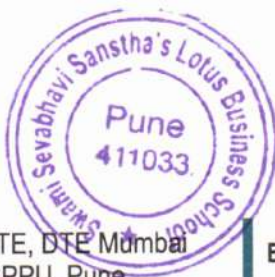
**AND**

**LOTUS BUSINESS SCHOOL PUNE**

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and LOTUS BUSINESS SCHOOL PUNE shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

**RECITALS**

*WHEREAS*, the Parties agree and understand that cordial relations exists between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMNT OTUR AND LOTUS BUSINESS SCHOOL PUNE.



Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : [directorspiom@gmail.com](mailto:directorspiom@gmail.com)  
Web : [www.spiom.in](http://www.spiom.in)

Institute : At. Dumbarwadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎ : 02132-239231 / 33, Fax : 02132-264925



such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.

- C. Both the parties undertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.

E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/ fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.

- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.

- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU. The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

### **ARTICLE III: Understanding of the Parties**

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.





- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and
- *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
- *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.

*NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

### **UNDERSTANDING OF THE PARTIES**

In contemplation of establishment of collaborative Programs, the parties agree as follows:

#### **Article I: Objectives**

- A. To contribute further understanding between both institutes SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and LOTUS BUSINESS SCHOOL PUNE in particular, through mutual cooperation programs.
- B. To promote collaboration between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and LOTUS BUSINESS SCHOOL PUNE in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and LOTUS BUSINESS SCHOOL PUNE.

#### **Article II: Roles and Responsibilities of the Parties**

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.
- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.  
E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss and negotiate on





- D. The terms with respect to intellectual property, inventions and innovations (including trademark, service mark, copyright, patents, know-how and designs) will be negotiated on project-by-project basis in the specific project agreement and program of cooperation.
- E. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- F. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

### SIGNED IN DUPLICATE

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.


On behalf of

On behalf of

**LOTUS BUSINESS SCHOOL , Pune**

**SHARADCHANDRA PAWAR  
INSTITUTE OF MANAGEMENT Otur**

  
Name : Dr. Satish Warpade  
Title : Director  
Date : 20/10/2017

  
Name : Prof. S.K. Chand  
Title : Director  
Date : 20/10/2017

Director  
Swami Sevabhavi Sanstha's  
Lotus Business School  
Pune - 411 033.

Director  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist.- Pune





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPIM/19-20/33*

Date : *14/2/2020*

To,

**Prof. Pranita Arbat**

**Assistant Professor**

**Lotus Business School,**

**Old Mumbai - Pune Hwy, Punawale,**

**Pune, Maharashtra 411033 Pune**

**Sub: Invitation to be a resource person for Faculty Development Programme.**

Respected Sir,

We are running MBA programme approved by AICTE New Delhi, DTE (Govt. of Maharashtra) and affiliated to Savitribai Phule Pune University.

We would like to invite you as a "Resource Person" for conducting FDP on "**Employee Engagement and Empowerment**" on 17/2/2020 for faculty members. Your vast and expertise knowledge in this field will give us new versions of knowledge.

Looking forward for favorable reply.

With warm Regards,

*S.K.C.*  
Prof. S.K. Chand

Director

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune



*Received*  
*Arbat*



## MEMORANDUM OF UNDERSTANDING

### BETWEEN

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT, OTUR, PUNE**

### AND

**RAY ENGINEERING & SERVICES, PUNE**

-----  
This Memorandum of Undertaking (MOU) is signed on 22/07/2017 between Sharadchandra Pawar Institute Of Management (SPIOM), Otur, Pune, a Premiere Institute of Management under Savitribai Phule Pune University and Ray Engineering & Services a upcoming startup in the field of industry automation.

- SPIOM is having its education campus at Otur, Pune-412409 and Signatory Authority is Prof. S.K.Chand , Director of the Institute.
- Ray Engineering & Services is having its Regional Office at Pune, Maharashtra, Signatory Authority, Mr. Nilesh Warale (Managing Director) of the company.

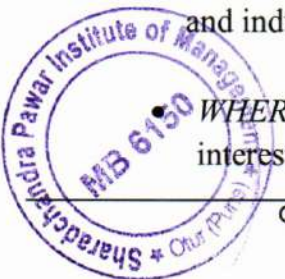
Ray Engineering & Services, Pune and Sharadchandra Pawar Institute Of Management (SPIOM) shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

### RECITALS

*WHEREAS*, the Parties agree and understand that cordial relations exists between Ray Engineering & Services, Pune and Sharadchandra Pawar Institute Of Management (SPIOM), Pune.

- *WHEREAS*, the Parties have discussed mutual goals regarding academics, research, industry opportunities and training for their students, faculty and employees of SPIOM and Ray Engineering & Services respectively.
- *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students, faculty members and employees of their respective education and industry sector

• *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.



NOW, THEREFORE, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

## UNDERSTANDING OF THE PARTIES

In contemplation of establishment of collaborative Programs, the parties agree as follows:

### Article I: Objectives

- A. To contribute further understanding between both parties Ray Engineering and Services, Pune and Sharadchandra Pawar Institute Of Management (SPIOM), Pune in particular, through mutual cooperation programs.
- B. To promote collaboration between Ray Engineering and Services, Pune and Sharadchandra Pawar Institute Of Management (SPIOM), Pune in terms of academic programs, training, internships, research consultancy and faculty development and management development programmes.
- C. To strengthen industry academia innovative practices between Ray Engineering and Services, Pune and Sharadchandra Pawar Institute Of Management (SPIOM), Pune

### Article II: Roles and Responsibilities of the Parties

#### A. Responsibilities of the Ray Engineering & Services

To provide Opportunities in following areas;

- a) Student's summer & winter internship projects.
- b) Organize short term on job training for students by providing industry practical exposure to students through the short term training activity.
- c) Sharing of industry expert knowledge to students through participation in various guest lectures and seminars.
- d) Conduct various CSR activities for community benefits.
- e) Provide assistance for conduct of study visits, Industry visits etc.

#### B. Responsibilities of SPIOM:

SPIOM shall:

- a) Provide the following minimum infrastructural facilities for smooth conduct of various activities under MOU.
- b) Provide list of students interested for internship, placements.
- c) Shall ensure through proper co-ordination and consultation for smooth conduct of CSR activities sessions.
- d) Participate in CSR activities of Ray Engineering and Services through SPIOM's "Social Responsibility Cell".

### ARTICLE III: Understanding of the Parties



# RAY ENGINEERING & SERVICES

GSTIN 27AAPPW9564L1ZG  
PAN AAPPW9564L

nilesh@rayengineering.co.in  
+91 9527140011

To,  
The Director,  
Sharadchandra Pawar Institute of Management,  
Dumbarwadi, Otur, Pune-412410

**Sub: On the job training for the MBA-II year students.**

Respected Sir,

We wish to inform you that following students have successfully completed On the Job Training in our Marketing department.

- 1) Mr.Padwal Jalindar Shivaji
- 2) Mr.Shinde Manoj Vijaykumar
- 3) Mr.Varpe Vaibhav Prakash
- 4) Mr.Jaswal Sagar Prakash

We found the students sincere while undergoing training at our company.

Thanks & Regards,



# RAY ENGINEERING & SERVICES

GSTIN 27AAPPW9564L1ZG  
PAN AAPPW9564L

nilesh@rayengineering.co.in  
+91 9527140011

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.
- D. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- E. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

## SIGNED IN DUPLICATE

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

On behalf of

Sharadchandra Pawar Institute Of  
Management (SPIOM), Otur, Pune

Name: Prof.S.K.Chand

Designation: **Director**

Date: 22/07/2017  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar. Dist. - Pune

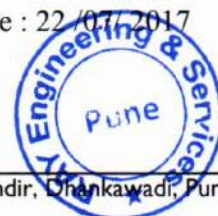
On behalf of

Ray Engineering and Services, Pune

Name : Mr.Nilesh Warale

Designation: Managing Director

Date : 22/07/2017





# RAY ENGINEERING & SERVICES

GSTIN 27AAPPW9564L1ZG  
PAN AAPPW9564L

nilesh@rayengineering.co.in  
+91 9527140011

To,  
**Mr. Bobade Kiran Dilip,**  
A/p - Otur,  
Junnar, Dist-Pune

## Sub: Appointment letter

Dear Kiran Bobade,

We are glad to inform you that you have been selected for the position of a management trainee in our company with the Engineering Department for a period of six months. During this training probation period you are required to undertake all duties and activities as assigned to you by the head of engineering department.

Your starting salary as a management trainee will be 15,000/- per month and is subject to review only on completion of the training period of six months. You will be eligible for monetary benefits from the company such as transport services provided by our company free of cost along with availing one casual leave per month during the six months period.

In the event of your leaving our company during the training period you need to serve a notice period of 15 days along with paying a penalty of one month's pay.

You can indicate your acceptance of the appointment as trainee by signing this appointment letter.

Congratulations and welcome on board the most prestigious marketing company





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPiom/2017/164*

Date : *23/2/2017*

To,  
The President  
Shivner Biotech PVT LTD  
Pimpalwandi Tel-junner  
Dist-Pune 412412

**Subject: Formation of MOU for Academic Excellence**

Sir/Madam,

Greetings from Sharadchandra Pawar Institute of Management Otur!

We are glad requested to you sign Memorandum of Understanding between Sharadchandra Pawar Institute of Management Otur and Shivner Biotech PVT LTD Pimpalwandi We wish to accept and sign the Memorandum of Understanding which will be beneficial for both the Organisation.

Common goals and academic excellence can be achieved through this platform.

Thanking you

Yours Truly,

**Prof. Shivaji Chand**  
Director

**Director**

Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune



*Received*  
*Siddhant*





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPiom/2017/105*

Date: *25/2/2017*

**MEMORANDUM OF UNDERSTANDING**  
**BETWEEN**  
**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**  
**AND**  
**SHIVNER BIOTECH PVT LTD PIMPALWANDI**

**Made on Date- ("25/2/2017")**

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

**Between**  
**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**  
**AND**  
**SHIVNER BIOTECH PVT LTD PIMPALWANDI**

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SHIVNER BIOTECH shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

**RECITALS**

*WHEREAS*, the Parties agree and understand that cordial relations exists between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMNT OTUR AND ROYAL ENFIELD SERVICES KINGS ROYAL RIDERS NARAYANGOAN.



Approved by : AIGTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : [directorspiom@gmail.com](mailto:directorspiom@gmail.com)  
Web : [www.spiom.in](http://www.spiom.in)

Institute : At. Dumbawadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎: 02132-239231 / 33, Fax : 02132-264925

and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.

- C. Both the parties undertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.

E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.

- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.

- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU. The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

### **ARTICLE III: Understanding of the Parties**

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.





- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and
  - *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
  - *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.
- NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

## UNDERSTANDING OF THE PARTIES

In contemplation of establishment of collaborative Programs, the parties agree as follows:

### Article I: Objectives

- A. To contribute further understanding between both institutes SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SHIVNER BIOTECH PVT LTD PIMPALWANDI in particular, through mutual cooperation programs.
- B. To promote collaboration between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SHIVNER BIOTECH PVT LTD PIMPALWANDI in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SHIVNER BIOTECH PVT LTD PIMPALWANDI.

### Article II: Roles and Responsibilities of the Parties

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.
- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.  
E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss









Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPFom/16-17/128*

Date :

12/4/2017

To,

The President

Shivner Biotech PVT.LTD

Pimpalwandi Junner Pune

Sub: Regarding Summer Internship Programme

**SUBJECT: SUMMER TRAINING PROJECT FOR MBA STUDENTS**

Dear Sir,

I am delighted to avail this opportunity to approach you in connection with the Summer Training Project for our student of MBA, from Shri Gajanan Maharaj Shikshan Prasarak Mandal's, Sharadchandra Pawar Institute of Management, Otur. This course is affiliated to SAVITRIBAI PHULE PUNE UNIVERSITY & Approved by AICTE, New Delhi.

I am sure you would appreciate the significance of practical training at enterprise level to MBA students. In view of this fact, we intent to arrange summer training project for our students in the Business and Industrial establishments for an interlude of six weeks between the months of 15<sup>th</sup> May 2017 to 14<sup>th</sup> July 2017.

The students after undergoing practical training will have to submit a project training report on the basis of his/her practical training which will be evaluated for their examination purpose. It is desired that the students take this summer training very earnestly under your guidance which will enable them to an Industrial revelation.

May I therefore request you to extent your co-operation by accommodating our student into your renowned organization. I will be grateful for your interest and sincere hope that you would provide summer training project to our student under your ideal Management.

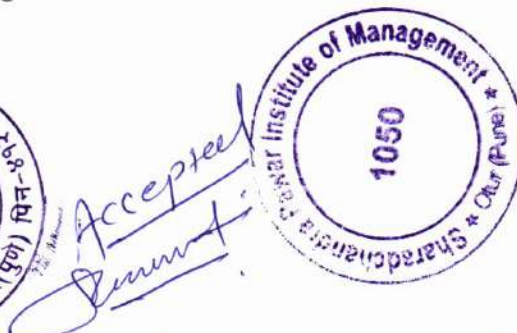
A line in reply communicating your acceptance will be highly appreciated.

Thanking you, with regards.

Yours Faithfully,

**Director**

Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune



Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : directorspiom@gmail.com  
Web : www.spiom.in

Institute : At. Dumbarwadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎: 02132-239231 / 33, Fax : 02132-264925



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: SP7000/16-17/129

Date: 12-4-17

To,

The President

Shivner Biotech PVT.LTD

Pimpalwandi Junnar Pune

SUBJECT: SUMMER TRAINING PROJECT FOR MBA STUDENTS

Respected sir,

We wish to inform you the following Students we send to your organisation to completed summer internship project on marketing and finance department we requested to you please cooperated with this students

1. Manoj Narayan Kharde
2. Satish Prakash Kasbe
3. Date Gaurav Shankar
4. Chavan Sager Dilip
5. Auti Sachin Ravindra

I hope these students will work honestly in your company.

Thanking You.

With warm Regards,

Mr.S.k.Chand

Director

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar. Dist. - Pune



Respected  
Staffs





Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPZom/2017/10*

Date : *26/2/2017*

To,  
The President,  
Kushal Agro Farmer Producer LTD.  
Umbraj Road T-Junner D-Pune 410504

**Subject: Formation of MOU for Academic Excellence**

Sir/Madam,

Greetings from Sharadchandra Pawar Institute of Management Otur!

We are glad to receive your request to sign Memorandum of Understanding between Sharadchandra Pawar Institute of Management Otur and Kushal Agro Farmer Producer LTD Khamundi . We wish to accept and sign the Memorandum of Understanding which will be beneficial for both the Organisation.

Common goals and academic excellence can be achieved through this platform.

Thanking you

Yours Truly,

  
**Prof. Shivaji Chand**  
Director

*Director*  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist.- Pune



*Received*  
*D. B. Bodelke*  
*26.2.2017*

Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : [directorspiom@gmail.com](mailto:directorspiom@gmail.com)  
Web : [www.spiom.in](http://www.spiom.in)

Institute : At. Dumbarwadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎ : 02132-239231 / 33, Fax : 02132-264925



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: SPJom/2017/41

Date: 28/2/2017

**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**KUSHAL AGRO PRODUCER COMPANY LTD. KHAMUNDI**

**Made on Date- ("28/2/2017")**

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

**Between**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI**

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

**RECITALS**

*WHEREAS*, the Parties agree and understand that cordial relations exists between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMNT OTUR AND KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI.



Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : directorspiom@gmail.com  
Web : www.spiom.in

Institute : At. Dumbawadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎: 02132-239231 / 33, Fax : 02132-264925



- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and
  - *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
  - *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.
- NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

## UNDERSTANDING OF THE PARTIES

In contemplation of establishment of collaborative Programs, the parties agree as follows:

### Article I: Objectives

- A. To contribute further understanding between both institutes SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI in particular, through mutual cooperation programs.
- B. To promote collaboration between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI.

### Article II: Roles and Responsibilities of the Parties

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.
- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.





E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.

- C. Both the parties undertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.

E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.

- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.
- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU. The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

### **ARTICLE III: Understanding of the Parties**

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.





discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.

- D. The terms with respect to intellectual property, inventions and innovations (including trademark, service mark, copyright, patents, know-how and designs) will be negotiated on project-by-project basis in the specific project agreement and program of cooperation.
- E. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- F. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

#### SIGNED IN DUPLICATE

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

On behalf of

On behalf of

**KUSHAL AGRO PRODUCER  
COMPANY LTD KHAMUNDI**

**SHARADCHANDRA PAWAR  
INSTITUTE OF MANAGEMENT  
OTUR**

Name : Dilip Bodake  
Title : Manager  
Date : 29/12/2016

Name : Prof. S.K. Chand  
Title : Director  
Date : 29/12/2016

*D. B. Bodake*

**Kushal Agro Farmer Producer  
Company Limited**  
Add:- 578, A/P Khamundi,  
Tal. Junnar, Pune-414005



**Director**

**Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar. Dist.- Pune**

# कुशल अॅग्रोफार्मर प्रोड्यूसर कंपनी लिमिटेड

उद्वज रस्ता, खामुंडी, ता- जुन्नर जि- पुणे पिन- ४१०५०४ Web: www.kushalagrofpcc.com Email: kushalagrofpcc@gmail.com

कृषी माहिती, सल्लाकेंद्र कृषी सेवा केंद्र शेतमालसंकलन केंद्र शेतमालप्रक्रिया केंद्र कृषी पर्यटन केंद्र

## MEMORANDUM OF UNDERSTANDING

BETWEEN

KUSHAL AGRO PRODUCER COMPANY LTD. KHAMUNDI

AND

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR

Made on Date- (“28/2/2017”)

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

Between

KUSHAL AGRO PRODUCER COMPANY LTD. KHAMUNDI

AND

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR

KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI and SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR shall be known collectively as “The Parties” and singularly as “A Party” or “The Party.”

### RECITALS

*WHEREAS*, the Parties agree and understand that cordial relations exists between KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI and SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR

- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for the students and faculty; and



अध्यक्ष-दिलीप बाळुगे श्री. नवनाथ शिंगोटे श्री. गणेश आभाळे श्री. विजय बाळुगे श्री. संकेत कदम श्री. जालिंदर संचालक मंडळ- शिंगोटे श्री. जितेंद्र रोकड श्री. संतोष शिंगोटे श्री. रविंद्र शिंगोटे श्री. सचिन डुंबरे श्री. राहुल बोडके



# कुशल अॅग्रोफार्मर प्रोड्यूसर कंपनी लिमिटेड

उन्नज रस्ता, खामुंडी, ता- जुन्नर जि- पुणे पिन- ४१०५०४ Web: www.kushalagrofp.com Email: kushalagrofp@gmail.com

कृषी माहिती केंद्र, सल्लाकेंद्र, कृषी सेवा केंद्र, शेतमालसंकलन केंद्र, शेतमालप्रक्रिया केंद्र, कृषी परामर्श केंद्र

- *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
- *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.

*NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

## UNDERSTANDING OF THE PARTIES

In contemplation of establishment of collaborative Programs, the parties agree as follows:

### Article I: Objectives

- A. To contribute further understanding between both institutes KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI and SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR in particular, through mutual cooperation programs.
- B. To promote collaboration between KUSHAL AGRO PRODUCER COMPANY LTD KHAMUNDI and SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between.

### Article II: Roles and Responsibilities of the Parties

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.



अध्यक्ष-दिलीप बोडके श्री. नवलक्ष्मी शिंगोटे श्री. गणेश आभाळे श्री. विजय चव्हाण श्री. संकेत कदम श्री. जालिंदर  
संचालक मंडळ- श्री. जितेंद्र रोकड श्री. संतोष शिंगोटे श्री. रविंद्र शिंगोटे श्री. सचिन हुंबरे श्री. राहुल बोडके



# कुशल अॅग्रोफार्मर प्रोड्यूसर कंपनी लिमिटेड

उब्रज रस्ता, खामुंडी, ता- जुन्नर जि- पुणे पिन- ४१०५०४ Web: www.kushalagrofp.com Email: kushalagrofp@gmail.com

कृषी माहिती, सल्लाकेंद्र कृषी सेवा केंद्र शेतमालसंकलन केंद्र शेतमालप्रक्रिया केंद्र कृषी पर्यटन केंद्र

- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.  
E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.
- C. Both the parties undertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.  
E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/ fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.
- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.
- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU. The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

## ARTICLE III: Understanding of the Parties

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.

अध्यक्ष-दिलीप बोडके  
संचालक मंडळ

श्री. नवनाथ शिंगोटे श्री. गणेश आभाळे श्री. विजय चव्हाण श्री. सचिन कदम श्री. जालिंदर शिंगोटे श्री. जितेंद्र रोकड श्री. संतोष शिंगोटे श्री. रविंद्र शिंगोटे श्री. सचिन डुंबरे श्री. राहुल बोडके





# कुशल अॅग्रोफार्मर प्रोड्यूसर कंपनी लिमिटेड

उब्रज रस्ता, खामुंडी, ता- जुन्नर जि- पुणे पिन- ४१०५०४ Web: www.kushalagrofpcc.com Email: kushalagrofpcc@gmail.com

कृषी माहिती, सल्लाकेंद्र कृषी सेवा केंद्र शेतमालसंकलन केंद्र शेतमालप्रक्रिया केंद्र कृषी पर्यटन केंद्र

- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.
- D. The terms with respect to intellectual property, inventions and innovations (including trademark, service mark, copyright, patents, know-how and designs) will be negotiated on project-by-project basis in the specific project agreement and program of cooperation.
- E. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- F. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

## SIGNED IN DUPLICATE

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.

On behalf of

On behalf of

**KUSHAL AGRO PRODUCER  
COMPANY LTD KHAMUNDI**

**SHARADCHANDRA PAWAR  
INSTITUTE OF MANAGEMENT  
OTUR**

*D. B. Bodke*

*S.K.C.*

Name : Mr. Dilip Bodke  
Title : Manager  
Date : 29/12/2016

Name : Prof. S.K. Chand  
Title : Director  
Date : 29/12/2016

**Kushal Agro Farmer Producer  
Company Limited**

Add:- 578, A/P Khamundi,  
Tal. Junnar, Pune-414005

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar. Dist. - Pune



अध्यक्ष-दिलीप बोडके  
संचालक मंडळ-

श्री. नवनाथ शिंगोटे श्री. गणेश आभाळे श्री. विजय चव्हाण श्री. संकेत कदम श्री. जालिंदर शिंगोटे श्री. जितेंद्र रोकडे श्री. संतोष शिंगोटे श्री. रविंद्र शिंगोटे श्री. सचिन डुंबरे श्री. राहुल बोडके

# कुशल अॅग्रोफार्मर प्रोड्यूसर कंपनी लिमिटेड

उन्नज रस्ता, खामुंडी, ता- जुन्नर जि- पुणे पिन- ४१०५०४ Web: [www.kushalagrofpcc.com](http://www.kushalagrofpcc.com) Email: [kushalagrofpcc@gmail.com](mailto:kushalagrofpcc@gmail.com)

कृषी माहिती, सल्लाकेंद्र कृषी सेवा केंद्र शेतमालसंकलन केंद्र शेतमालप्रक्रिया केंद्र कृषी पर्यटन केंद्र

To,  
The Director,  
Sharadchandra Pawar Institute of Management,  
Dumbarwad, Otur, Pune-412410

Sub: On the job training for the MBA-II year students.

Respected Sir,

We wish to inform you that following students have successfully completed On the Job Training in our Marketing department.

- 1) Burunje Abhijeet Sudhakar
- 2) Parkale Dhananjay Rajendra
- 3) Mahapure Harshal Sunil
- 4) Dethe Prathamesh Babaji
- 5) Sabale Niraj Kashinath

We found the students sincere while undergoing training at our company.

Thanks & Regards,



P.B. Bodake.

Kushal Agro Farmer Producer  
Company Limited

Add:- 578, A/P Khamundi,  
Tal. Junnar, Pune-414005

अध्यक्ष-दिलीप बोडके  
संचालक मंडळ-

श्री. नवनाथ शिंगोटे श्री. गणेश आभाळे श्री. विजय चव्हाण श्री. संकेत कदम श्री. जालिंदर शिंगोटे श्री. जितेंद्र रोकड श्री. संतोष शिंगोटे श्री. रविंद्र शिंगोटे श्री. सचिन डुंबरे श्री. राहुल बोडके



# कुशल अॅग्रोफार्मर प्रोड्यूसर कंपनी लिमिटेड

उंब्रज रस्ता, खामुंडी, ता- जुन्नर जि- पुणे पिन- ४१०५०४ Web: [www.kushalagrofpcc.com](http://www.kushalagrofpcc.com) Email: [kushalagrofpcc@gmail.com](mailto:kushalagrofpcc@gmail.com)

कृषी माहिती, सल्लाकेंद्र कृषी सेवा केंद्र शेतमालसंकलन केंद्र शेतमालप्रक्रिया केंद्र कृषी पर्यटन केंद्र

15/4/2019

To,

Dr. Ramesh Kakad

Associate Professor

Sharadchandra Pawar Institute Of management Otur

**Sub: Invitation to be a resource person for Employee Development Programme.**

Respected Sir,

We would like to invite you as a “Resource Person” for conducting on “**Employee Engagement and Empowerment**” on 17/2/2019 for Our Organisation Employee. Your vast and expertise knowledge in this field will give us new versions of knowledge.

Looking forward for favourable reply.

With warm Regards,

D. B. Bodake,

Mr. Dilip Bodke

Director  
Kushal Agro Farmer Producer  
Company Limited  
Add:- 578, A/P Khamundi,  
Tal. Junnar, Pune-414005



Received  
ABR

अध्यक्ष-दिलीप बोडके  
संचालक मंडळ-

श्री. नवनाथ शिंगोटे श्री. गणेश आभाळे श्री. विजय चव्हाण श्री. संकेत कदम श्री. जालिंदर शिंगोटे  
श्री. जितेंद्र रोकडे श्री. संतोष शिंगोटे श्री. रविंद्र शिंगोटे श्री. सचिन डुंबरे श्री. राहुल बोडके



Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPITOM/16-17/35*

Date : *28/12/2016*

To,

The Manager,

Sai Sakshi Abhikaran Motors PVT.LTD.

Mumbai-Bangalore Highway 131

Near Sayaji Hotel Bhumkar Chowk

Waked Pune 411057

**Subject: Formation of MOU for Academic Excellence**

Sir/Madam,

Greetings from Sharadchandra Pawar Institute of Management Otur!

We are glad to receive your request to sign Memorandum of Understanding between Sharadchandra Pawar Institute of Management Otur and Sai Sakshi Abhikaran Motors Pune. We wish to accept and sign the Memorandum of Understanding which will be beneficial for both the Organisation.

Common goals and academic excellence can be achieved through this platform.

Thanking you

Yours Truly,

**Prof. Shivaji Chand**

**Director**

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist.- Pune







Shri Gajanan Maharaj Shikshan Prasarak Mandal's  
**Sharadchandra Pawar Institute of Management**

**Vishal Tambe**  
President & Corporator, PMC

**Late Vilasrao Tambe**  
(Founder)

**Vaibhav Tambe**  
Hon. Secretary

Outward No.: *SPiom/16.17/36*

Date : *29/12/2016*

**MEMORANDUM OF UNDERSTANDING**

**BETWEEN**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**SAI SAKSHI ANHIKARAN MOTORS PVT.LTD PUNE**

**Made on Date- ("29/12/2016")**

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

**Between**

**SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR**

**AND**

**SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE**

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

**RECITALS**

*WHEREAS*, the Parties agree and understand that cordial relations exists between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMNT OTUR AND SAI SAKSHI ABHIKARAN MOTORS PVT.LTDPUNE.

- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and



Approved by : AICTE, DTE Mumbai  
Affiliated to SPPU, Pune  
ID No.: PU/PN/MMT/97/2006

Email : [directorspiom@gmail.com](mailto:directorspiom@gmail.com)  
Web : [www.spiom.in](http://www.spiom.in)

Institute : At. Dumburwadi, Post. Khamundi,  
Tal. Junnar, Dist. Pune- 410504  
☎: 02132-239231 / 33, Fax : 02132-264925



and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.

- C. Both the parties undertake to identify the opportunities of students exchange at all levels (Bachelors, Masters, and Research) with suitable benefits in terms of coursework, project work and internships.

E.g. - The Parties can explore possibility of recommending students for undertaking coursework, project work and research work or internship for semester's duration or a year. The recommended students can be selected through well-laid process, on the basis of merit and other non-discriminatory criteria. Each institute shall review the recommendations and consider offering scholarship/ fellowship to eligible students. A separate agreement can be entered into, in respect of such student exchange program.

- D. Both the parties undertake to organize faculty development programs for the benefit of faculties of both the parties. This can include joint faculty development programs, inviting faculty from one party to participate in seminars/conferences/workshops organized by the other party, etc.

- E. Each party can appoint representatives to manage and oversee the activities contemplated under MOU. The representative of Parties can meet as and when necessary to review progress and the implementation of activities related to areas of collaboration, define new ideas etc.

### **ARTICLE III: Understanding of the Parties**

- A. The parties understand and agree that they are making a significant commitment to this collaborative effort. Accordingly, the parties agree to expand their best efforts on the design, implementation and successful continuation of the collaboration.
- B. The Parties understand and agree that this Memorandum of Understanding (MOU) will provide the foundations for more comprehensive agreement concerning the details of the Program.
- C. The parties understand and agree that to implement collaborative activities envisaged under the MOU, the representatives of the Parties shall meet or communicate with each other through any other mode of communication to discuss terms of financial funding. Neither party shall have the power to bind other party without other party's consent. The financial agreement relating to each collaborative activity can change as per the requirements of the specific activity.





- *WHEREAS*, the Parties desire to conceive and establish a charter of possible collaborations for the benefit of students and faculty members of their respective educational and research institutions; and
  - *WHEREAS*, the Parties agree to promote joint research and development activities of mutual interests in accordance with their respective needs and objectives.
- NOW, THEREFORE*, the Parties enter into this Memorandum of Understanding (MOU), in order to memorialize fundamental concepts regarding the Collaborations.

## **UNDERSTANDING OF THE PARTIES**

In contemplation of establishment of collaborative Programs, the parties agree as follows:

### **Article I: Objectives**

- A. To contribute further understanding between both institutes SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE in particular, through mutual cooperation programs.
- B. To promote collaboration between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR and SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE.

### **Article II: Roles and Responsibilities of the Parties**

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.
- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.  
E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss



- D. The terms with respect to intellectual property, inventions and innovations (including trademark, service mark, copyright, patents, know-how and designs) will be negotiated on project-by-project basis in the specific project agreement and program of cooperation.
- E. Despite the statements and obligations expressed herein, this MOU is non-binding expression of current intentions of the Parties and neither parties will incur nor be bound to any legal obligations or expense hereunder to the other party.
- F. This MOU shall remain effective for **FIVE YEARS** from the date of execution. Thereafter it will be renewed automatically, unless either party notifies the other party in writing a desire to terminate with notice period of **One Month**.

#### SIGNED IN DUPLICATE

This MOU is executed in duplicate with each copy being an official version of the Agreement and having equal legal validity.

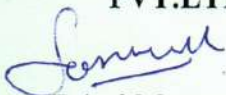
BY SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year first above written.


On behalf of

On behalf of

**SAI SAKSHI ABHIKARAN MOTORS  
PVT.LTD PUNE**

**SHARADCHANDRA PAWAR  
INSTITUTE OF MANAGEMENT Otur**

  
Name : Faisal Meman  
Title : Manager  
Date : 29/12/2016

  
Name : Prof.S.K.Chand  
Title : Director  
Date : 29/12/2016

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist.- Pune







# SAI SAKSHI ABHIKARAN MOTORS PVT.LTD.

## MEMORANDUM OF UNDERSTANDING

### BETWEEN

SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE

### AND

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR

Made on Date- ("29/12/2016")

This *MEMORANDUM OF UNDERSTANDING (MOU)* is entered into and is effective as on the date of the Signatures

### Between

SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE

### AND

SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR

SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE and SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR shall be known collectively as "The Parties" and singularly as "A Party" or "The Party."

### RECITALS

*WHEREAS*, the Parties agree and understand that cordial relations exists between SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE. AND SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR

- *WHEREAS*, the Parties have discussed mutual goals regarding academic opportunities for their students and faculty; and



### ADDRESS

Mumbai-Bangalore Highway, 131 Near Sayaji Hotel, Bhumkar Chowk, Wakad Pune-411 057.

**Sales-** 020-66756060 **Service-** 020-66755959 **CIN No.:** U50500PN2015PTC153913

- B. Both the parties undertake to identify opportunities of staff exchanges and co-operation for joint instructions, research and development.  
E.g. -One of the parties will explore possibilities of inviting Faculty Members from the other party for delivering some expert lectures. The parties shall discuss and negotiate on such number of invitations, purpose of visit, conditions of exchange, duration of stay and funding pattern. A separate agreement can be entered into, in respect of such faculty exchange program.
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- B. To promote collaboration between SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE and SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR in terms of academic programs in instruction, research and faculty development.
- C. To enhance the educational experience of the students from both institutions through a student exchange program between SAI SAKSHI ABHIKARAN MOTORS PVT.LTD PUNE. and SHARADCHANDRA PAWAR INSTITUTE OF MANAGEMENT OTUR

#### **Article II: Roles and Responsibilities of the Parties**

- A. Both the parties commit themselves to identify concrete areas of academic collaboration and to explore the means to achieve a successful collaboration.  
E.g. -Student exchange programs, organizing joint academic programs, organizing summer/winter academic activities, participating in Conferences/ Seminars/ Development programs.



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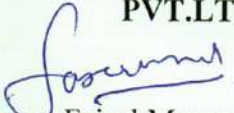
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On behalf of

On behalf of

**SAI SAKSHI ABHIKARAN MOTORS  
PVT.LTD PUNE**

**SHARADCHANDRA PAWAR  
INSTITUTE OF MANAGEMENT Otur**

  
Name : Faisal Meman  
Title : Manager  
Date : 29/12/2016

  
Name : Prof.S.K.Chand  
Title : Director  
Date : 29/12/2016

**Director**  
Sharadchandra Pawar Institute of Management  
Otur (Dumbarwadi), Tal. Junnar, Dist. - Pune







# SAI SAKSHI ABHIKARAN MOTORS PVT.LTD.

Date- 20/5/2017

To,  
The Director,  
Sharadchandra Pawar Institute of Management,  
Dumbarwad, Otur,Pune

Sub: On the job training for the MBA-II year students.

Respected Sir,

We wish to inform you that following students have successfully completed On the Job Training in our Marketing department.

- 1) Dumbre Vinit Rohidas
- 2) Tambe Shraddha Satish
- 3) Tamboli Nazim Sadik
- 4) More Tushar Pandurang
- 5) Jagtap Kiran Bajirao

We found the students sincere while undergoing training at our company.

Thanks & Regards,



## ADDRESS

Mumbai-Bangalore Highway,131 Near Sayaji Hotel, Bhumkar Chowk, Wakad Pune-411 057.

**Sales-** 020-66756060 **Service-** 020-66755959 **CIN No.:** U50500PN2015PTC153913